



INSTITUTIONAL PRESENTATION

Tradition you can trust

Connecting tradition, strategy, and the future.

www.locatelligroup.com.br



Connecting businesses to the future.

For over 30 years, Locatelli has supported companies looking to establish or expand their operations in Brazil, delivering strategic, integrated, and customized solutions.

Technical excellence with a global perspective.

With multidisciplinary operations and international know-how, we provide comprehensive support for safe, efficient, and growth-oriented decision-making.

Tradition you can trust.

Far beyond consulting: we connect global opportunities to the Brazilian market.



Driven by **purpose**, powered by **results**.



MISSION

To enhance the performance of companies in Brazil and worldwide through integrated solutions in BPO, audit, consulting, legal representation, and specialized services — with security, efficiency, and a forward-looking approach.

VISION

To be a global reference in corporate management support, recognized for technical excellence, continuous innovation, and the ability to protect, transform, and accelerate businesses.

VALUES



Ethics, transparency, and integrity;



Innovation to anticipate future needs;



Commitment to protection, efficiency, and continuous evolution.



Responsibility and respect for corporate legacy;



Client focus and people development;

Our Solutions

BPO – Business Process Outsourcing

We turn processes into performance.

With three decades of experience, Locatelli offers complete solutions to ensure efficiency, compliance, and operational intelligence across business areas.

Our service areas:

ACCOUNTING BPO

Corporate accounting, financial statements, costs, inventory, assets, and reports for strategic decisions.

TAX BPO

Invoicing, tax calculation, ancillary obligations, tax compliance, credit analysis, and risk mitigation.

FINANCIAL BPO

Accounts payable/receivable, bank reconciliation, cash flow, and financial automation for predictability and security.

PAYROLL BPO

Full payroll management, charges, and legal obligations with efficiency and compliance.

Tradition you can trust

INFORMATION TECHNOLOGY

Innovation and High Performance for Your Business

Our IT Solutions

- **ERP On Demand**

Implementation, revitalization, and hosting of Protheus–TOTVS®, covering invoicing, purchasing, inventory, tax, accounting, financial, fixed assets, and contracts.

- **Software Factory**

Tailored customizations, dashboard development, integrations, and operational automations within Protheus–TOTVS®.

- **BPM FLUIG® | FLUIG Solutions**

Process digitalization, automated workflows, document management, KPIs, and proprietary solutions (reimbursements, procurement, communication, and more).

- **PMO | Project Management Office**

Project planning and management with an experienced team and methodologies adapted to your business.

- **Process Automation and AI-driven RPA**

Automation of repetitive tasks, workflow standardization, and operational scalability.

- **Power BI® / Business Intelligence**

Management analyses, interactive dashboards, and an integrated view of the business.

- **AI Agents**

Development of intelligent agents, cognitive automation, and data-driven decision-making.

Tradition you can trust

CONSULTING AND SPECIALIZED SERVICES

Consulting for Setting Up Companies in Brazil

- Company incorporation and registration with regulatory bodies;
- CNPJ issuance, permits, and licenses;
- Tax, accounting, and labor regularization;
- Payroll structuring and ancillary obligations;
- Legal representation and compliance.

Strategic Legal Representation

- Representation before regulatory and government agencies;
- Representation in assemblies and boards;
- Contract drafting and review;
- Fulfillment of legal obligations;
- Monitoring legislative changes.

Corporate Benefits & Insurance Management

- Customized solutions based on company profile;
- Liaison with national and international insurers;
- Complete management of corporate benefits;
- Financial lines: RC, D&O, E&O, and Credit Claims and renewals management.

Tradition you can trust

TALENT ACQUISITION

Connecting people, purpose, and performance

Specialized Recruitment & Selection

- Technical, behavioral, and leadership mapping;;
- End-to-end selection processes;
- Strategic, managerial, and operational positions;
- Competency-based interviews;
- Cultural fit assessment.

Strategic Hunting

- Active talent sourcing;
- Market mapping;
- Full confidentiality in sensitive processes;
- In-depth interviews and executive reports.

Professional Assessment

- Behavioral and competency evaluations;
- Scientifically validated tests;
- Comprehensive performance and potential reports;
- Support for hiring decisions.

Tailor-Made Projects (Staff Loan)

- High-volume recruitment;
- Team assembly for new projects;
- Restructuring and strategic replacements;
- Full management of selection processes.

TAX CONSULTING

- ❑ Strategic tax planning;
- ❑ Optimized tax regimes;
- ❑ Transfer pricing and international remittances;
- ❑ Fulfillment and review of tax obligations;
- ❑ Tax and accounting due diligence.



AUDIT AND ASSURANCE

Financial Statement Audit

- / Full-scope examinations;
- / Internal controls, risks, and fraud;
- / Compliance with Brazilian and international Standards.

Internal Audit & Risk Management

- / Control assessment;
- / Process and risk mapping;
- / Regulatory compliance (including SOX).

Accounting Diagnostic / Pre-audit

- / Review of practices and balances;
- / Identification of inconsistencies;
- / Preparation for audit and due diligence.

CPC/IFRS Standards

- / Impact analysis;
- / Gap identification;
- / Support for implementation.

IT Audit & Advisory

- / Maturity and security;
- / Operational risks, contracts, and LGPD;
- / KPIs, action plans, and follow-up.

Forensic Accounting

- / Technical support in litigation and arbitration;
- / Reports, analyses, and examinations;
- / Court-appointed or technical expert.

Mergers & Acquisitions (M&A)

- / Comprehensive M&A advisory;
- / Legal, tax, and regulatory due diligence;
- / Contract structuring and negotiation;
- / Tax planning and post-acquisition integration.

Our Differentials

What sets Locatelli apart:

30 years of tradition and credibility:
Tradition you can trust

Personalized service with
strategic and international
perspective



Unique integration between
BPO, consulting, IT,
regulation, and insurance

Ethics, innovation, and client
proximity

Excellence across borders. Trust that transforms business.

Tradition you can trust

OUR TEAM

Leaders who inspire. Specialists who deliver results.



Douglas Locatelli
CEO



Douglas Locatelli Junior
Audit Partner



Ines Caressato
Indirect Tax Partner



Marcio Henrique de Oliveira
Partner & Campinas Leader



Mario Boer
Partner & Campinas Leader



Marcelo Fonseca
Partner & Rio de Janeiro Leader



Thiago Alves
Accounting &
Audit Partner



Juliana Salazar
Administrative &
Financial Partner

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OUR TEAM

Leaders who inspire. Specialists who deliver results.



Fabrício França
IT Partner



Evelin Murawski
Direct Tax Partner



Felipe Pirajá
People & Culture Partner



Francielly Chicon
HR for Clients Partner



Bruno Diniz
Indirect Tax Partner



Diego Rocha
Audit Partner



Carine Garlipp
Legal Representation Partner

Don't waste time.

Count on Locatelli to take your business further.

Tradition you can trust.

The future of your business begins with the right decision.

